

getaround

# Press kit



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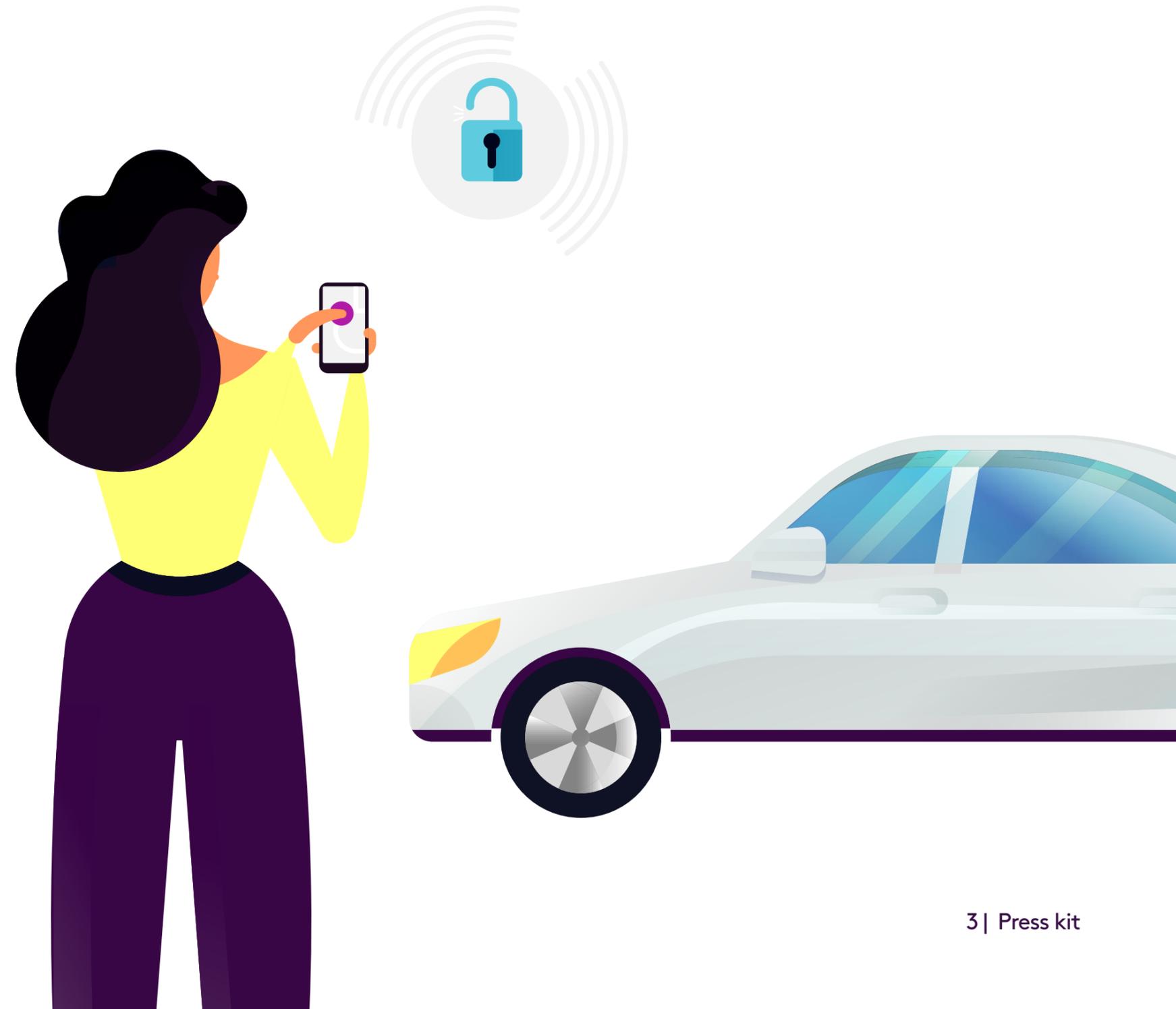
# Who we are

## The most convenient access to a car in your city

Founded in 2009, Getaround is the leading car sharing platform worldwide with fleets of shared connected cars available in 300 cities across 8 countries. People living in cities use Getaround to find a nearby car that they can unlock with their phone and drive to wherever they need, for a few hours or a few days.

Following 10 years of growth across the USA, Getaround became a global leader acquiring Drivy, Europe's most successful car sharing service and Nabobil, its Nordic counterpart. Getaround's network of cars is locally sourced from private owners, professional fleets, car manufacturers and business owners - whether to offset the cost of ownership, invest in a profitable business or contribute to a greener transport future.

Getaround aims to bring fresh air to cities, by providing simple, convenient and instant access to shared cars, wherever and whenever one is needed.



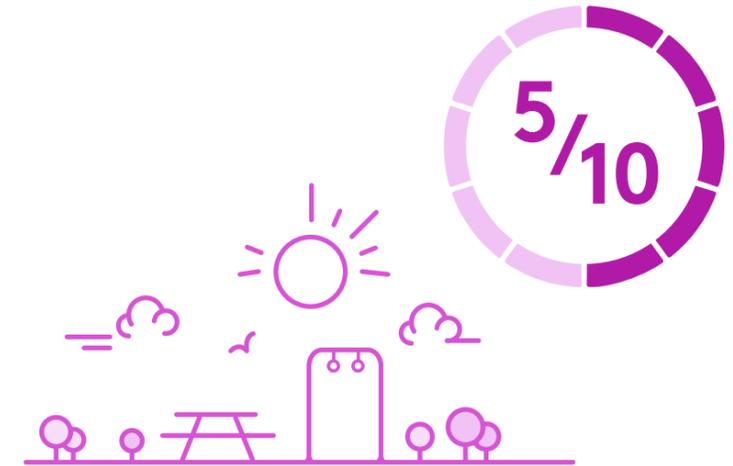
# How Europe feels about cars and car sharing



Think their local authority should support the development of car sharing in their area



Believe their quality of life would improve if there were fewer cars

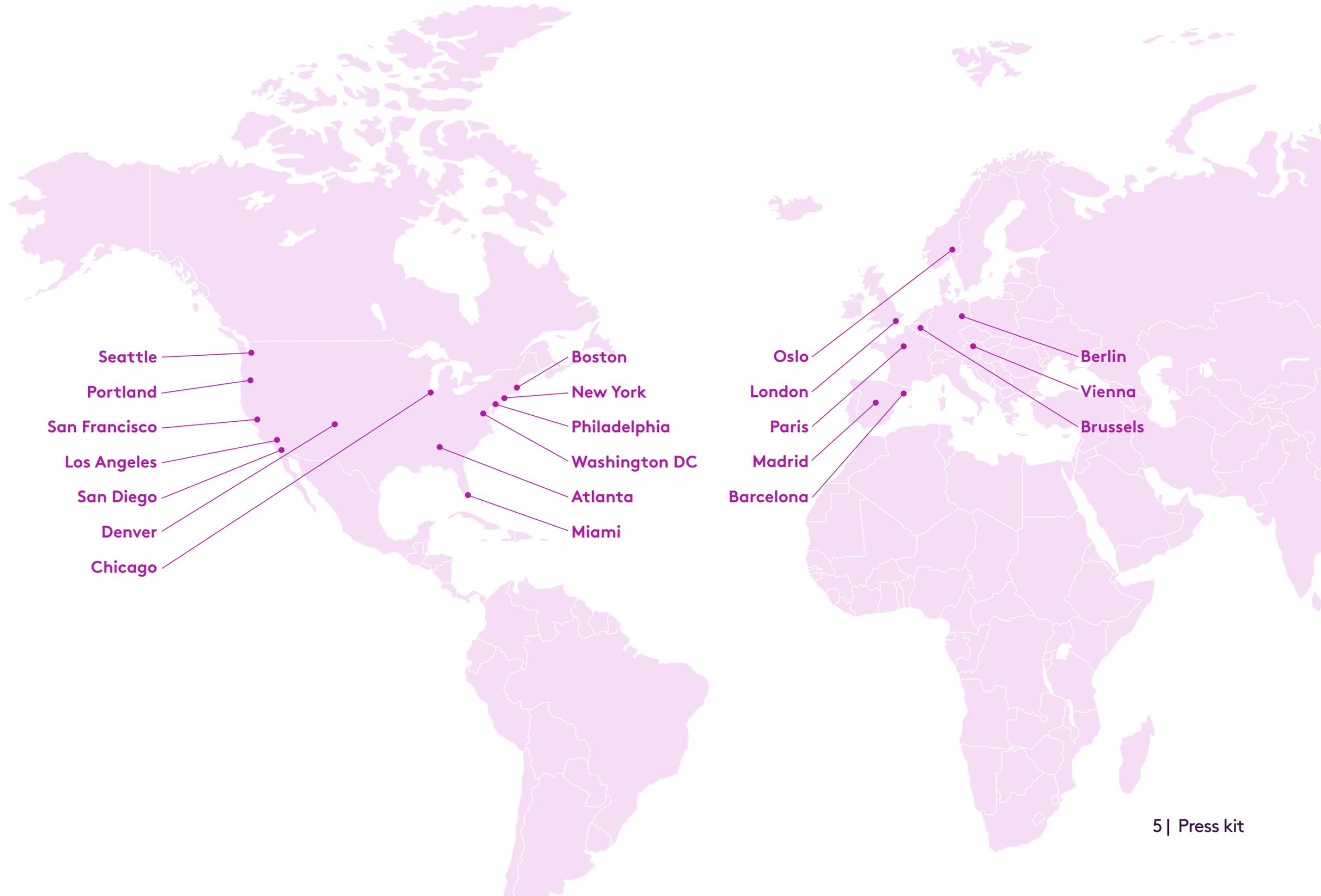


Is how local authorities are rated for their efforts to reduce congestion

The European Mobility Study was conducted in September 2019 by Harris Interactive, using a sample 4000 inner city residents of 8 European cities including London, Paris, Lyon, Barcelona, Madrid, Berlin, Hamburg and Brussels. For more information, visit [uk.getaround.com/press](https://uk.getaround.com/press)

# Getaround at a glance

- + 300 cities
- + 5 million users
- + 70,000 cars



# Connected cars — a feat of technology

Getaround Connect is an exclusive, secure technology that allows for self-service rentals: using the Getaround app, verified renters are able to lock and unlock cars equipped with the technology, without ever having to meet the owner.

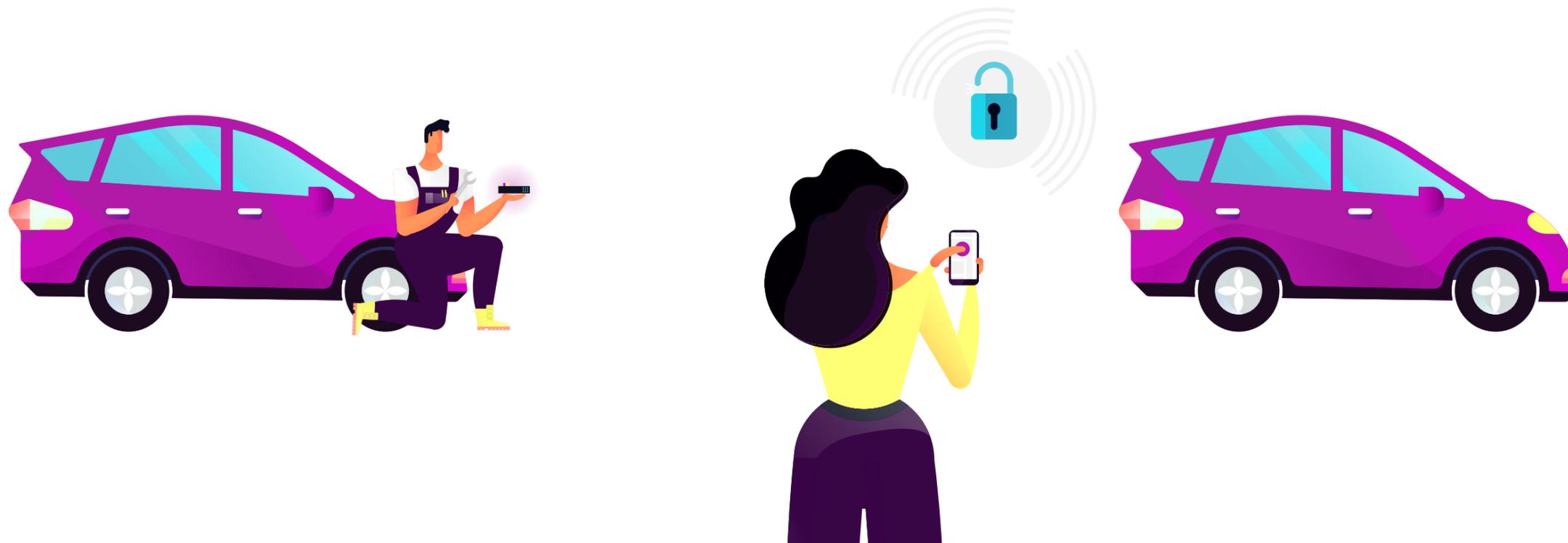
The device is installed in a car and the connected technology is activated. It provides GPS tracking, anti-theft functionality, and cellular communications to a secure network, in addition to the keyless locking and unlocking feature.

For renters, app unlocking allows for more freedom and convenience. After booking a Getaround Connect car on the app or website, the customer can manage their rental entirely via smartphone. They can locate the car, perform a walkaround inspection, complete the check-in process, and unlock the car

door all through the app, with the keys already inside. No counters, queues, or lengthy paperwork.

For owners, the Getaround Connect technology allows them to rent out their car from anywhere, with total peace of mind. The device includes an anti-theft immobiliser that prevents the car from starting if it hasn't first been unlocked with the app.

The Getaround Connect technology is now available across more than 70 European cities and all over the USA.



# How it works for renters

## Before the trip



- The renter enters their dates and address to search for available cars nearby.
- Search results can be filtered to find ideal car.
- The renter submits their licence and identification documents for Getaround's AI-powered vetting software to verify their profile.
- Payment is made directly on the website or in the app.

## During the trip



- The renter geo-locates the car, performs a walkaround inspection, and unlocks the car in one tap with the app. The renter now has access to the keys inside the car.
- 120 miles per day are included, with additional miles charged at the given price at the end of the trip.
- The renter can manage their entire booking (including extending the rental) via the app.
- The trip is fully insured by **Allianz**  and covered by 24/7 roadside assistance from the **AA**.

## After the trip



- The renter returns the car to its original location and does a final walkaround inspection before ending the trip.
- Customer leaves the keys in the car in given hidden location, then locks the car with the app.
- The rental price will be automatically adjusted to account for additional miles, or if the car is returned at a different fuel level than it was when logged at the start of the rental.

### For rentals without Getaround Connect Technology

The renter sends rental requests to owners, who will need to approve the rental. Cars with Instant Booking are confirmed automatically.

### For rentals without Getaround Connect Technology

The renter and owner meet at the start of the trip to do the walkaround inspection and pass the keys. The owner also verifies the renter's licence and credit card used to pay for the rental.

### For rentals without Getaround Connect Technology

The renter meets the owner to return the car and adjust the rental price, if necessary.

# How it works for owners

## Hiring out a car

- The owner lists a car by adding photos and a description. Owners also set their own prices and availability calendar.
- All trips are fully insured by **Allianz**  and covered by 24/7 roadside assistance with the **AA**.
- Once the trip is over, the owner gets paid within five working days.

## For rentals without Getaround Connect Technology

When a customer sends a rental request, the owner can accept or deny the trip. Once accepted, the owner meets the renter at pick-up and return to pass the keys. The owner also verifies the renter's licence and credit card used to pay for the rental.



# Leadership



## Sam Zaid

Founder & CEO at Getaround

Sam is the founder and CEO of Getaround. Getaround has raised over \$400M in venture capital from top investors and recently acquired the carsharing platforms Drivy and Nabobil in Europe. He studied Engineering Physics at Queen's University in Canada and is a graduate of the Singularity University Graduate Studies Program at NASA Ames, where he received the Google Scholarship.

Prior to Getaround, Sam founded Apption, an enterprise software consultancy, and 360pi, the leading retail price intelligence platform that was acquired by MarketTrack and Vista Equity in 2016. Sam holds numerous patents, inventions, and accolades, including Ernst & Young Entrepreneur of the Year, a Microsoft Code Award winner, and Goldman Sachs Most Intriguing Entrepreneur.



## Paulin Dementhon

CEO at Getaround Europe

Paulin is the CEO of Getaround Europe and the founder of Drivy, the carsharing platform acquired by Getaround. A graduate of HEC, Paulin started his career in the container shipping sector where he held regional management positions in Hong Kong and São Paulo. He launched Drivy in Marseille in 2010. With the ambitious goal of replacing car ownership with carsharing and having a positive environmental impact on cities, Drivy grew to become the leading carsharing platform in Europe.

Getaround bought the company in April 2019 for US\$300m and appointed Paulin as CEO of Europe. He is passionate about mobility and sustainability, and is an avid urban bike rider.

# Press Contact



**Emmanuel Dubarry**  
PR & Communications Manager

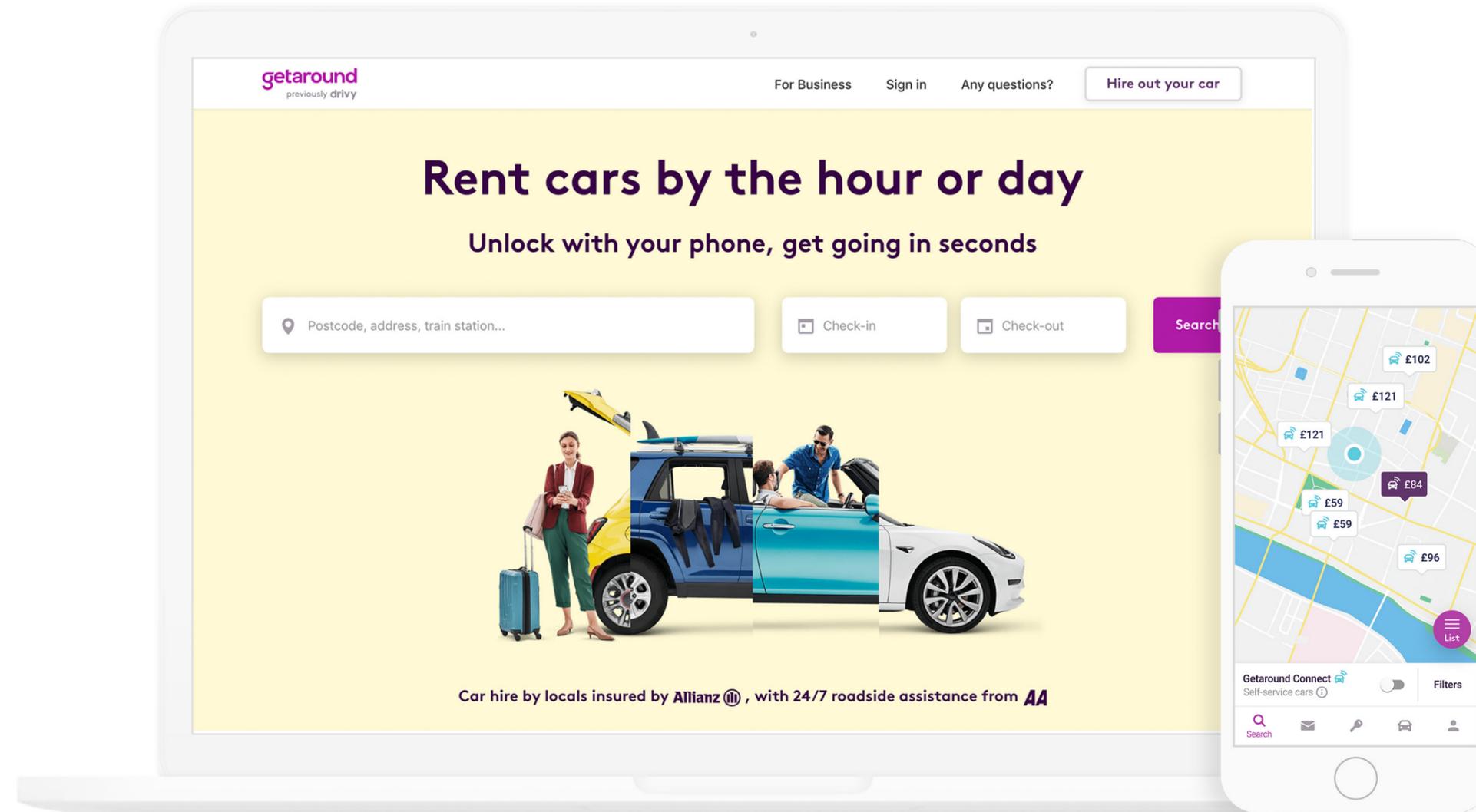
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